



## **Air Source Heat Pump – Sales Training**

**Wednesday, May 3, 2023**

**8:30 a.m. – Registration & Continental Breakfast**

**9:00 a.m. – 11:00 a.m. – Program**

**Stevens Equipment Supply**

**945 Aldrin Drive | Eagan, MN 55121**

### **Why Attend This Program?**

With increased attention on heat pump technology after the passage of the Inflation Reduction Act, now is the time to learn about the growing business opportunities with air source heat pumps (ASHPs) in Minnesota, including cold climate and dual fuel applications. This program qualifies for credits toward NATE and BPI certifications and Minnesota Residential Contractor and Building Official licenses (energy hours).\*

### **Topics:**

- What is the potential for ASHPs in Minnesota?
- Do ASHPs work in MN? Highlights from national and CEE field research
- ASHP applications, savings opportunities, and considerations
- Design, sizing, selection, and installation recommended practices
- Value stack: rebates, tax credits, and financing opportunities
- How to gain leads through the MN ASHP Collaborative Preferred Contractor Network

### **Speakers:**

**Dan Wildenhaus** – Heat Pump Technologies Trainer, CEE and **Rabi Vandergon** – Program Manager, CEE

*As a technical advisor and industry liaison for residential, multifamily, and small business programs, Dan Wildenhaus is immersed in the discussion of what is required to create high performance buildings and the technologies that operate within. Dan has over 27 years of experience, 15 of them working directly for a contractor, 10 years as a consultant, and most recently with CEE. Dan currently provides HVAC consultation, technical management, market channel development, and training and presentation services for a variety of programs across the country.*

**\$39.00 for MHCA Members & MN ASHP Preferred Contractor Network**

**\$59.00 for All Others.**

**Space is limited! Register today by completing the form below!**

*\*Participants can earn continuing education credits towards NATE and BPI certifications.*

*Please bring your NATE, BPI ID, or state license number to the event to ensure you receive credit for attending.*

For additional information about this program or MHCA membership, contact MHCA at (888) 782-6815.



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**ATTENDEE INFORMATION**

**(Copy Form For Additional Registrants)**

Name: (first) \_\_\_\_\_ (last) \_\_\_\_\_  
Name: (first) \_\_\_\_\_ (last) \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip \_\_\_\_\_  
Phone: (\_\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_\_) \_\_\_\_\_  
Email: \_\_\_\_\_

**My question for the speaker is:**

\_\_\_\_\_

**REGISTRATION FEE**

	<u><b>MHCA Member</b></u>	<u><b>Non-Member*</b></u>
Attendee	\$39.00 per person	\$59.00 per person
# Attendees	_____	_____
<b>Total</b>	<b>\$</b> _____	<b>\$</b> _____

**PAYMENT INFO**

**Credit Card:** VISA      MasterCard      Discover      AmEx

Name on credit card: \_\_\_\_\_

Billing Address: \_\_\_\_\_

CC Number: \_\_\_\_\_ Exp Date: \_\_\_\_\_ CVC Code: \_\_\_\_\_

**Check:** Payable to "MHCA"

**Mail, fax, or email completed registration form to:**  
Minnesota Heating and Cooling Association  
6066 Shingle Creek Parkway, Suite 167  
Brooklyn Center, MN 55430

Phone: 888-782-6815  
Fax: 888-287-4116  
Email: [jane@assocmgmtservices.com](mailto:jane@assocmgmtservices.com)