

WHY JOIN MHCA?

- Educational Seminars
- NATE Training
- Power Limited Training
- Networking Opportunities
- And much more

The MHCA Mission

The Minnesota Heating and Cooling Association (MHCA)'s mission is to support the elevation of our industry standards to ensure the utmost quality and value for our consumer, our environment and our employees. We will accomplish this by supporting training and education efforts of all member business regardless of annual sales or number of employees. Training and education efforts will focus on technical advancements, design, accounting, leadership, management and business practices. Through these efforts, we will advance each business individually and our industry as a whole.



MHCA

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www.mhca.info

Welcome!

**We would like to
welcome our newest
MHCA members!**

**Uptown Plumbing,
Heating and Cooling**

Minneapolis, MN

7 Metro

Corcoran, MN



MINNESOTA MHCA

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Update

Is everyone ready for a nice cool fall with lots of heating calls? Get ready for the phone to ring with repairs, replacements and last minute remodeling projects. And don't forget to keep up your CE Credits for your Power Limited Technicians License. The MHCA will be offering another course on December 19 and the registration forms are included in this newsletter and available online at www.mhca.info.

Thank you to everyone who participated in our annual MHCA Golf Classic. We got lucky with some great weather this year and our turnout was fantastic with 97 golfers. A special thanks to all our sponsors including:

Ace Supply, ADP Coils (RAC Sales), Anderson Heating, Aprilaire, Auer Steel, CenterPoint Energy, Comfort Matters, Goodin Company, Great River Energy, Gustave A. Larson, Heating and Cooling Two, Honeywell, John J. Morgan Co., Johnstone Supply, Leder Brothers Metal Co., Lennox Industries, Minnesota Air, Mitsubishi, Panasonic Ventilation, Pipeline Supply, Saufferer and Associates, Speed Pro Imaging, and TDS.

With everyone's participation, the MHCA was able to sponsor \$1000 scholarships for 2 lucky students this year. This has been a great way to show our support for the future of the heating industry. The recipients are always very appreciative and you can see that clearly in the letters from the winners in this newsletter. It is a good validation that we are doing the right thing and we will definitely start planning next year's golf event. Hope to see you there.

Sincerely,
Mike Anderson
MHCA President

Minnesota Heating and Cooling Association

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2012 Golf Classic

The 2012 Annual MHCA Golf Tournament took place on August 6 at the Medina Golf and Country Club. We had 97 golfers and a record total of 23 sponsors. The weather was perfect and with the help of our sponsors and all who participated, it was a great event!

We would like to say a special “thank you” to all of our sponsors for making the 2012 MHCA Golf tournament a success. We couldn’t do it without you!

Hole Sponsors
ADP Coils (RAC Sales)
Anderson Heating
Aprilaire
Auer Steel
CenterPoint Energy
Comfort Matters
Gustave A. Larson
Great River Energy
Heating & Cooling Two
Honeywell
John J. Morgan Co.
Lennox Industries
Minnesota Air
Panasonic Ventilation
Pipeline Supply
Renew Aire/Saufferer & Associates
SpeedPro Imaging
TDS

Beverage Cart Sponsors
ACE Supply
Johnstone Supply

Cake Donation
Residential Heating & Air Conditioning

Proshop Sponsor
Goodin Company

Driving Range Sponsor
Leder Brothers Metal Company

Hole-in-One Sponsor (all competitions)
Mitsubishi Electric HVAC

And thank you to all those who donated items for our raffle and silent auction.
ACE Supply, Auer Steel, Grand Casino, Park Tavern, Refuge Golf Course, Residential Heating & Air Conditioning and Sheet Metal Connectors.



Why Join MHCA?

The MHCA Board members are working hard to develop quality training and educational seminars for 2012. Please check the MHCA web site at www.mhca.info for any updates. If you know anyone that might benefit from the classes that MHCA offers, please pass on information about MHCA. Remember that this is the only association that represents the heating and cooling industry in Minnesota and most of the Midwest. In these hard economic times, it is more important than ever to support an association that supports you!

“Every season is training season and training for your company means satisfaction for your customers year round.”

➔ www.mhca.info

Dunwoody Scholarship Winners

The MHCA is pleased to announce the 2012 Dunwoody Scholarship winners. They are Leon Navarro and Thomas M. Walters. Both have fantastic attendance at school and are very hard working students. As their thank you letters below indicate, they are very appreciative of the scholarships they received.

MHCA –

Thank you very much for choosing me as a recipient of your scholarship for the 2012-2013 school year. This field is always in demand, and I always encourage people to go to school for heating and cooling. As I get older, I know my body won’t be able to take the long hours, cold winters or scorching summers – but I still want to be in the heating and cooling field. HVAC Design at Dunwoody College has allowed me to stay in the field, but not be out in the elements.

I will be starting my second year and am ready to start my new career soon. This scholarship is extremely helpful as I continue my education, since borrowing less money means I’m not buried in debt once I graduate. That way, I can focus on finding a job and not on worrying about how I am going to pay back all of the money I borrowed.

Once again, thank you MHCA for choosing me to receive this generous scholarship and leaving me with one less thing to worry about once I graduate. Someday, I hope I will be in a position to grant this great gift to a student as well.

Sincerely,
Leon Navarro

Dear MHCA,

I have just received word that I have been awarded one of the MHCA Scholarships for Dunwoody College of Technology. I would like to start by saying that I have not been able to keep a smile from my face since. There is no doubt in my mind that there were many qualified applicants for the scholarship, and so I want to thank you very much for this opportunity.

For me there could not be a more exciting and promising field to be a part of than HVACR Design. The small community of hard working and dedicated people that I have met within this industry in just the past year since first starting my Dunwoody training has really solidified my thought that I am exactly where I should be. Since before I can remember, I have hoped to have a career where I could be proud of what I accomplished, and possibly better and further the standards by which my peers and I work toward. My goal is to keep a high standard of quality and integrity throughout my years in the HVACR industry.

With this \$1000 scholarship, my success in this second year of training will be all the more focused on being the very best student and future HVACR designer that I can be. This is no small bit of help and I know with knowledge and learning come hard work, and anything worth having is earned. So thank you very, very much for this opportunity to focus more on my studies and less on how to pay for school.

I will do my very best to honor this award. My appreciation will always be with you.

Thank you, Thomas M. Walters

Furnace Safety Training

On September 12th and 13th, the MHCA held Furnace Safety trainings at the Gustave A. Larson facility in Plymouth, MN. It was the same training offered on two separate days, and to accommodate the attendees the trainings were offered from 4:30 PM to 9:00 PM. We want to thank our sponsors Ace Supply and Xcel Energy for providing the food during the trainings. The MHCA had 53 attendees and feedback has been very positive. Greg Hunsicker was the instructor from Furnace Safety Consultants.



PLT in December

Wednesday, December 19th will be the second of two trainings for the NATE Certified Power Limited Technician class. This training will provide 8 credits for PLT and NATE and will cover different materials from the January 2012 class. So if you attended the January class you will be able to attend this class and get another 8 hours of continuing education before the year ends. To check your status for your PLT certification, go to www.electricity.state.mn.us. Make sure you check the expiration date on your card. Register early to reserve your spot at this class. For additional information, go to www.mhca.info or contact the MHCA office at (952) 928-4660.