

## WHY JOIN MHCA?

- Educational Seminars
- NATE Training
- Power Limited Training
- Networking Opportunities
- And much more

## The MHCA Mission

The Minnesota Heating and Cooling Association (MHCA)'s mission is to support the elevation of our industry standards to ensure the utmost quality and value for our consumer, our environment and our employees. We will accomplish this by supporting training and education efforts of all member business regardless of annual sales or number of employees. Training and education efforts will focus on technical advancements, design, accounting, leadership, management and business practices. Through these efforts, we will advance each business individually and our industry as a whole.

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MINNESOTA MHCA

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# Update

Fellow Heating Contractors,

Well, the hot weather can come any time now. We have had enough of these days that don't need heating or cooling. Doesn't the weather man know that we need to make up for a mild winter?

The MHCA golf tournament is coming up soon and we can use some nice weather for that, too. Please join us again at the Medina Country Club on August 6 for some great networking. We have sponsorship opportunities available and will again be supporting the MHCA scholarship at Dunwoody. If you have employees or relatives attending Dunwoody, please let us know because they do keep that in mind when selecting the recipient.

We are offering a furnace safety class on September 12 and 13 that will be similar to our previous heat exchanger classes. It will be put on by Greg Hunsicker who is very experienced and we are looking forward to his presentation.

There will be another chance for to you to maintain your CEUs this fall. We will be having Paul Sunde give the Power Limited Technicians course again.

These are some fun and valuable opportunities that we at MHCA have available for you. We hope you are able to take advantage of all that we have to offer. Thank you for your membership.

*Mike Anderson*

*MHCA President*

## Minnesota Heating and Cooling Association

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## Why Join MHCA?

The MHCA Board members are working hard to develop quality training and educational seminars for 2012. Please check the MHCA web site at [www.mhca.info](http://www.mhca.info) for any updates. If you know anyone that might benefit from the classes that MHCA offers, please pass on information about MHCA. Remember that this is the only association that represents the heating and cooling industry in Minnesota and most of the Midwest. In these hard economic times, it is more important than ever to support an association that supports you!

*"Every season is training season and training for your company means satisfaction for your customers year round."*

→ [www.mhca.info](http://www.mhca.info)



## 2012 Golf Classic

Dust off your golf clubs and practice your swing! The 2012 Annual MHCA Golf Tournament will take place on August 6, 2012. Like last year, it will be held at the beautiful and exclusive Medina Golf and Country Club, conveniently located close to the Twin Cities. A portion of the proceeds from the tournament will support the Dunwoody HVAC Scholarship. We are looking for both golfers and sponsors. If you are interested, please complete the golf registration and sponsorship forms included in this newsletter, or contact the MHCA office.

## Dunwoody Scholarships

MHCA will be sponsoring two \$1000.00 scholarships to students attending Dunwoody College of Technology. The criteria of the scholarship are:

1. Must be in their 2nd year of a HVAC or HVAC related program;
2. Must have a GPA of 3.00 or higher;
3. Preference will be given to a family member of an employee who works for a company that is a member of the Minnesota Heating and Cooling Association. Students must obtain a letter verifying this connection from the Minnesota Heating and Cooling Association.

If you know anyone who is attending Dunwoody who meets the above criteria, please have them contact the Dunwoody administrative office. The scholarship will be open to applications on June 8, 2012, and awarded on August 11, 2012.

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## Furnace Safety Training

Furnace Safety Consultants will be conducting a two-day Furnace Safety Training September 12-13, 2012. Make sure your service technicians are not walking away from furnaces with failed heat exchangers - giving owners the "all ok" check and service along with a false sense of security. This class will show you patterns of failure in many old and new furnaces. Owners, managers and service techs are welcome to attend. The class will be held at Gustave A. Larson Company in Plymouth, MN in the evenings, allowing people to attend without missing any of the work day. A registration form will be sent out via email prior to the course.



## Compensation Survey Results

If you were unable to attend the luncheon in March, don't worry – you can still get the outcome of the Wage and Benefit Survey that was emailed in January. Anyone from a company that responded to the survey is eligible to receive the results. Be sure you are not missing out on hiring great candidates or keeping good employees because your wages and benefits are not comparable! Contact the MHCA office for details on receiving the survey results.

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