

Inspectors Roundtable, Utility Update, and Business “Boot Camp”

Wednesday, April 24, 2019



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| 9:00 a.m. | Registration |
| 9:30 a.m. | Inspectors Presentations & Forum |
| 11:30 a.m. | Utility Updates |
| 11:45 a.m. | Networking Lunch |
| 12:15 p.m. | Business “Boot Camp” |
| | <ul style="list-style-type: none">- Attorney Dave Turiciano > Contracts, Liens and Collections- Branden Bolen (Live Oak Bank) > Banking Best Practices- CES > Top Priority HR Issues for Contractors- Federated Insurance > Common Claims and Checking Coverages- Michelle LaFrance (Ductless Factory) > Search Engine Optimization |
| 3:30 p.m. | Wrap-Up, Door Prizes, Adjourn |

City of Maple Grove Community Center

12951 Weaver Lake Road
Maple Grove, MN 55369

This is one of our most informative (and popular) programs of the year, when we have the opportunity to **hear from and ask questions of local HVAC inspectors**. Confirmed inspectors are: ***Dennis Anderson, Elk River; Andrew Woitel, Minneapolis; Mike Denny Minnetonka***. Following the roundtable, we'll hear program **updates from Xcel Energy and CenterPoint Energy**.

New for this year is a **Business “Boot Camp.”** We've invited five speakers to provide **high-value content** in a series of short presentations. You'll learn about strategies to make sure **get paid** for the work you do; to have a banker who is with you **in good times and bad**; to **protect yourself** from common HR mistakes that can cost you money (and valuable employees); to be sure you have the insurance coverage you need and to **be prepared** for the most common types of claims; and to have your company **rise to the top** when customers come looking for you online.

We encourage you to bring your questions to the meeting or send them in advance using the registration form.

\$35.00 for MHCA Members. \$50.00 for non-MHCA Members.

Thank you to our lunch sponsors:



JOIN MHCA FOR \$395.00 AND SAVE ON THIS AND EVERY PROGRAM!



Registration Form

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MY QUESTION(S) FOR THE PRESENTER(S) IS/ARE....

ATTENDEE INFORMATION

(COPY FORM FOR ADDITIONAL ATTENDEES)

Name: (first) _____ (last) _____

Name: (first) _____ (last) _____

Company: _____

Address: _____

City: _____ State: _____ Zip _____

Phone: (_____) _____ Fax: (_____) _____

Email: _____

REGISTRATION FEE

	<u>Member</u>	<u>Non-Member</u>
Attendee	\$35.00 Each	\$50.00 Each
# Attendees	_____	_____
Total	\$ _____	\$ _____

**JOIN MHCA FOR \$395.00
AND START SAVING
WITH THIS PROGRAM!**

PAYMENT INFO

Credit Card: VISA MasterCard Discover AmEx

Name on credit card: _____

Billing Address: _____

CC Number: _____ Exp Date: _____ CVC Code: _____

Check: Payable to "MHCA"

Mail, fax, or email completed registration form to:

Minnesota Heating and Cooling Association
6066 Shingle Creek Parkway, Suite 167
Brooklyn Center, MN 55430

Ph: 888-782-6815

Fax: 888-287-4116

Email: jane@assocmgmtservices.com