

WHY JOIN MHCA?

- Educational Seminars
- NATE Training
- Power Limited Training
- Networking Opportunities
- And much more

The MHCA Mission

The Minnesota Heating and Cooling Association (MHCA)'s mission is to support the elevation of our industry standards to ensure the utmost quality and value for our consumer, our environment and our employees. We will accomplish this by supporting training and education efforts of all member business regardless of annual sales or number of employees. Training and education efforts will focus on technical advancements, design, accounting, leadership, management and business practices. Through these efforts, we will advance each business individually and our industry as a whole.



Furnace Safety Training Mark your calendars!

A Furnace Safety Training will be held in September, 2012. This will be a 2-day training run by Greg Hunsicker of Furnace Safety Consultants. Details on the dates and location will follow. Please keep an eye on your email for a registration form.



MHCA

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MINNESOTA MHCA

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Update

Fellow Heating Contractors,

Thank you for your support of the MHCA. I'm Mike Anderson, the newly appointed president for this year. I am a manager at Anderson Heating in Houlton, WI.

I'm sure all heating contractors would rather work in this mild winter weather than the extreme cold and snow we usually get, but it's those nasty conditions that make heating equipment work hard and make customers appreciate our services. I am, however, looking forward to spring and the changing of the seasons.

Our board members have been working hard to bring you useful training opportunities to keep you at the top of the industry. Hopefully you have taken advantage of as many of our events as possible over the past year. These included a CEU course for Power Limited Technicians, a Heat Exchanger course, an Inspector and Utilities Class, and the famous Golf Classic with networking opportunities.

We have three new members on the board this year, bringing new ideas to the table - Ken Glaser from Connexus Energy, Corey Hickman from Comfort Matters, and John Callahan from Genz Ryan.

This year we have added a Compensation Survey to help business owners realize how their company structure compares to other heating contractors in Minnesota. This opportunity hasn't been offered in over 10 years and the response from our members so far this year has been great. The results of the survey will be available to all participants at the end of March during the Inspectors meeting. It will be an open discussion format, and will be held at the Gridiron Club at the Metrodome.

If anyone else has any suggestions on how we can bring you more training opportunities, please feel free to contact us. And check out our website at www.mhca.info for more information.

Thanks and have a great year,

Mike Anderson, MHCA President
Anderson Heating Inc.

Why Join MHCA?

The MHCA Board members are working hard to develop quality training and educational seminars for 2011. Please check the MHCA website at www.mhca.info for any updates. If you know anyone that might benefit from the classes that MHCA is offering, please pass on information about MHCA. Remember that this is the only association that represents the heating and cooling industry in this state and most of the Midwest. In these hard economic times, it is more important than ever to support an association that supports you!

"Every season is training season and training for your company means satisfaction for your customers year round."



Minnesota Heating and Cooling Association

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Save the Date! 2012 Golf Event —August 6—

The 2012 Annual MHCA Golf Tournament will take place on August 6 at the Medina Golf and Country Club. We are looking for both golfers and sponsors. If you are interested, please contact Gloria Grove at ggrove@harringtoncompany.com. Or you can find all of the latest Golf Tournament information on the website at www.mhca.info.



PHOTOS FROM THE 2011 GOLF CLASSIC

Compensation Survey Results Luncheon

The results of the January 2012 Wage and Benefits Survey were discussed at a Compensation Survey Results Luncheon on



Tuesday, March 27 from 10:00 a.m. to 2:00 p.m.

There were sessions covering information from local natural gas and electric utilities, and city inspectors from Minneapolis, St. Paul, and surrounding suburbs. Companies that responded to the survey were eligible to attend and receive the results. Also, anyone who responded could invite others from their company. This was an interactive meeting, so people were able to ask their questions. The cost was \$40 for members and \$80 for non-members. The lunch was held in The Gridiron Club, the Exclusive MN Vikings Sponsor Club located at 900 S. Street, Minneapolis, 55415. Free parking was available.

The survey results will also be available to those who responded to the survey, but were not able to attend the lunch. Details on how to receive the results will be available soon.

PLT Trainings 2012

In January, we had the first of two NATE Certified Power Limited Technician trainings of 2012. The January class had 17 participants, and was an overview of the important changes to the National Electrical Code 2011 edition and how it will affect HVAC contractors. The next PLT training will be in December.

As a reminder, the requirements changed from 8 hours to 16 hours of training per the two-year period. You can check your status at www.electricity.state.mn.us. Also make sure to check the expiration date on your card.



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THANKS FOR YOUR BUSINESS!!

New President

We would like to welcome Mike Anderson as the new MHCA Board President. He moved up from Vice President to take over for Bill Hausmann in February. Mike is the manager for Anderson Heating, Inc. and has worked in the heating and cooling industry for a number of years.

Bill became president in January, but has made a career change and is no longer in the heating and cooling industry. We wish him the best in his new endeavor! We would also like to thank Jim Bonniwell for his time as the 2011 President, and wish him well as he spends more time with his family business.

Member Recap and Renewals

MHCA currently has 45 members – twelve are Associate Members and 33 are Contractors. We would like to welcome our newest Affiliate Member, Connexus Energy.

Member dues invoices were initially sent out in December of 2011 and several reminders have been sent to anyone who has not yet renewed. Please note: any dues that are not received by April 30, 2012 will have their membership suspended. If you have not renewed, please contact the MHCA office with your payment information as soon as possible.