

MEMBERSHIP APPLICATION

MEMBERSHIP PROFILE

Name: _____

Company: _____

Title: _____

Address: _____

City: _____

State: _____ Zip: _____

Telephone: _____

Fax: _____

Email: _____

Referred By: _____

MEMBERSHIP TYPE

- Associate Member - \$535.00 Annual Dues
- Contractor Member - \$350.00 Annual Dues

METHOD OF PAYMENT

- Check (Payable to MHCA)
- Visa MC AMEX

Cardholders Name: _____

Card Number: _____

Expiration Date: _____

Signature: _____



Minnesota Heating and Cooling Association

Mission Statement

The Minnesota Heating and Cooling Association (MHCA)'s mission is to support the elevation of our industry standards to ensure the utmost quality and value for our consumer, our environment and our employees. We will accomplish this by supporting training and education efforts of all member business regardless of annual sales or number of employees. Training and education efforts will focus on technical advancements, design, accounting, leadership, management and business practices. Through these efforts, we will advance each business individually and our industry as a whole.

4248 Park Glen Road | Minneapolis, MN 55416
P (952) 928-4660 | F (952) 929-1318
info@mhca.info | ggrove@harringtoncompany.com

MHCA Benefits

- ▶ EDUCATIONAL CONFERENCES
- ▶ NETWORKING OPPORTUNITIES
- ▶ QUARTERLY MHCA UPDATE NEWSLETTER
- ▶ OPPORTUNITY TO ADVERTISE IN MHCA UPDATE
- ▶ MEMBERSHIP LIST
- ▶ ACCESS TO ASSOCIATE MEMBERS
- ▶ INVITED TO THE ANNUAL MHCA GOLF CLASSIC
- ▶ DISCOUNTS TO ALL MHCA HELD EVENTS

Membership Referral Promotion!

The Board of Director has introduced an incentive for new and existing members!

Whenever a MHCA member signs up a new member, both parties receive a \$50 credit towards a future MHCA meeting or event.

This is valid for every member you sign up. Sign up 2 members receive \$100 in credits.

*****Build up credits and not only pay for your meeting and events, but help grow the association and gain exposure for your own company all at the same time.**

MHCA Code of Ethics

- ▶ Member Instill the highest respect for the heating, ventilating, air conditioning and refrigeration (HVACR) contracting profession within their communities.
- ▶ Maintain strict compliance with all laws, regulations and ordinances pertaining to the HVACR industry and business operations prescribed by federal, state, county and municipal governments.
- ▶ Design, install, service and repair heating, ventilation, air conditioning and refrigeration systems in accordance with accepted industry standards.
- ▶ Develop and maintain an understanding of proper equipment selection to assure customers of safe, dependable and comfortable performance.
- ▶ Ensure that quality, honesty, integrity and good faith are hallmarks of contractors' business practices, including individual contractor sales, advertising, installations and service of HVACR systems.
- ▶ Maintain a clean, safe, respectable and well-identified place of business commensurate with the high standards of the profession.
- ▶ Increase the safety and efficiency of the HVACR contracting industry by participating in the education and training programs of MHCA.
- ▶ Develop the highest quality standards of customer service and nurture long-term relationships with customers.
- ▶ Encourage and support business development in which skilled and professional HVACR contractors are empowered to provide high-level services to consumers and end-users.
- ▶ Refrain from engaging in any activity defined as cross-subsidization.

2010 Calendar of Events

February 17, 2010
Power Limited Technicians
Continuing Education

March 3, 2010
Power Limited Technicians
Continuing Education

May 7-8, 2010
Service Technician Selling Skills
(1) 2-day Seminar

May 26, 2010
Utilities & Inspectors' Luncheon

June, 2010 (Date TBD)
FLAT RATE

August 3, 2010
Annual MHCA Golf Classic

August 26-27, 2010
Heat Exchanger

October, 2010 (DATE TBD)
Heat Exchanger

November, 2010 (DATE TBD)
Service Tech Selling

If there are additional programs you would like to see added to this calendar, please contact Gloria Grove at the MHCA office.

WE ARE HERE TO SERVE YOU THE MEMBERS AND ARE ALWAYS GLAD TO GET YOUR INPUT TO HELP US PROVIDE THE PROGRAMS YOU WANT.

**WATCH FOR PROGRAM FLYERS DATES, TIMES and Programs are subject to change.*